AND TELEPHONE DIRECTORY ADVERTISEMENTS HELP WANTED

HELP WANTED-MALE.

MAN AT ONCE. A large corporation has an opening for a man from 30 to 40 who is honest, clean cut, ambitious, who is carefully looking about to better his position permanently, with a desire to be connected with an old established, substantial, high class business and earn \$75 a week and upward. This position carries with it unlimited possibilities for future advancement. If you have made good in your present or last position and feel you measure up to our qualifications, call for interview with Mr. Orr. 1410 Canadian Pacific Building, 342 Madison av.

MAN OF ABILITY.

A collection corporation has an open-ing for a solicitor through Connecti-cut; good opportunity for an ambitious and clean cut man between 25 and 40 with the intention of having a per-manent income; state age and experi-ence. Address P. O. 822, New Haven,

IN, HIGH CLASS, WANTED IN CONECTION WITH NATIONAL CAMPAIGN
R FUNDS FOR LARGE AND POPULAR
THONAL INSTITUTION; MUST BE
PABLE, THOROUGHLY EXPERIENCED
D HAVE THE BEST OF REFERENCES,
PLY WEDNESDAY, OCTOBER 26, BEEN 2 AND 4 P. M. TO MR. ASOFSKY,
LAFAYETTE ST.

MAN to take charge of paint room in large manufacturing concern; must have ability to handle men and push production; refer-ences required; good salary; only men over 40 years of age need apply; state experi-ence and nationality. Y 707 Herald, 16th st.

MAN.—Retired business man, tired of doing nothing, wishing to add materially to his income without the restraint of office hours, can connect with concern of national reputa-tion. Address P. O. box 87, Station D.

MEN, good personality and appearance, are offered good tutur, with newly organized corporation about to manufacture tolict articles. Plant is creeted in Jersey City, operations to commence shortly.

Four men are immediately wanted to dispose of part of our stock issue to the amount of \$100,000 on a liberal commission basis; training and leads furnished.

Triflers and information seekers need not apply, write, giving full data about yourself, selling us your services in your letter; beginners and experienced salesemen considered. and experienced salesmen considered box D. C., 125 Herald, 280 Broad

Have you a BUMP of CURIOSITY? Rend our ad. listed under Salesmen. LE ROY SARGENT CO.

MEN.—Age 17 to 55; experience unnecessary; travel; make secret investigations, reports; salaries; expenses, American Foreign De-tective Agency, 5% St. Louis. MEN-Wanted for detective work; experience unnecessary. Write J. Ganor, former U. S. Gov't Detective, St. Louis.

Closed shop; men with experience in stove moulding; give outline of experience, age, nationality, telephone number, if any. E 882 Plants. Heraid, Fulton at.

Planist. popular music, about 22, with

vandeville intentions, wanted by character
singer. C 1609 Herald, Brooklyn. singer. C 1009 Herain, Brooklyn.

PIPE PITTERS wanted; wages \$6.50 per day; helpers, \$5 a day. Rainler Heater Co., 129 Amsterdam av.

Co., 120 Amsterdam av.

WANTED—A few salesmen to work on telephone leade: sto-k, book or insurance experience desirable but not necessary; salary and commission. Suite 100, 16 Broad st.

PROOFREADER, experienced, wanted to take charge of proofreading room, New York delly paper; must be accurate, speedy and capable of managing those under him; state experience, age and salary. Address O 758 Herald, 280 Broadway.

GIVE AGE, PREVIOUS EXPERI-ENCE, IF ANY, NAMES OF NOT ESS THAN TWO REFERENCES, OR ENCLOSE LETTERS OF REC-MIMENDATION: PHYSICAL EX-MINATION AT EXPENSE OF COM-MANY IS REQUIRED.

EMPLOYMENT OFFICE, Pennsylvania Railroad, West St., New York City, or STATION MASTER'S OFFICE. Jersey City, N. J.

REPAIR MAN.

JAMES M'CREERY & CO.

7

REQUIRE THE SERVICES OF

A HOUSEFURNISHING REPAIR MAN.

MUST BE ABLE TO REPAIR KITCHEN CABINETS, REFRIGERA-TORS, GAS RANGES, &C.: EXCEL-LENT OPPORTUNITY FOR THE MAN WHO CAN QUALIFY, APPLY SUPERINTENDENT'S OFFICE, 33TH ST. EMPLOYEES' ENTRANCE.

REAL ESTATE BROKER,
titust have long experience, for the sales department of the finest equipped office in
the country; modern facilities, fresh live
leads; best references required; lifetime opportunity for the right man; commission
leads. L 775 Herald, 280 Broadway.

BEAL ESTATE—Wanted, progressive man
thoroughly experienced manaxement of
business property, with some clientele praferred; advancement certain to right man;
calary or commission. Write stating age, experience, last employers. Address "Confidential." Box 350 1558 Broadway.

RESAL estate office, Brooklyn, requires at REAL estate office, Brooklyn, requires at once active man for leasing manufacturing properties, must be experienced; fine opportunity for reliable man seeking larger field; best leads furnished; salary and commission.

REAL ESTATE—Experience sale and leasing brokers wanted; commission basis only; by large midtown realty corporation; state age, experience, R. H. 214 Herald, Herald sq. LEPARR man experience on Manufacturing the sale sq.

URPAIR man experienced on Singer and Union special sewing machines. Apply 8 A. M., Durant Motors, 560 Jackson av., Long island City.

SALESMEN, high grade, for profitable proposition; no stock; every merchant a proposition; no stock; no sto

HELP WANTED-MALE.

SALESMEN carn \$1,200 extra in the next 6 oating experience unnecessary.

Backed by a first class training in salesmanship, assisted by expert Sales Managers, and given every help possible in the selling field, you can increase your income to an extent that will sur-

If you are employed you can devote a part of your evenings to an intensive lling campaign that can out-figure th amount you receive in your Saturday pay

The Business Builders' course in sales-manship will be one of the most valuable assets you have, and it can be obtained WITHOUT CHARGE. We are conduct-ing day and evening courses to meet all requirements. We want our men to learn salesmanship, but it is equally impor-tant that they be trained for executive positions in merchandising sales and

During the past year and a half we have promoted 118 men from the ranks to executive positions paying from \$5.200 (our minimum) to \$15,000 yearly in saleries and bonuses. We require 450 men for as many similar jobs in seven established corporations now expanding.

Our men are trained by selling the se-curities of the expanding corporations, so that their work literally creates the jobs to which they are promoted.

Whether you are employed or unemployed, you owe it to yourself to take advantage of The Business Builders' opportunity. Earn money NOW and at the same time work yourself into a worth-while PERMANENT job. Call between 10 A. M. and 1:45 P. M., or between 8 and 8:30 P. M.

> Ask for Mr. Wells, 12th floor. JAMES W. ELLIOTT'S
> BUSINESS BUILDERS, INC.,
> 12th and 13th Floors.
> Knickerbocker Bullding,
> 42d Street and Broadway.

WE HAVE AN UNUSUAL OPPORTU-NITY FOR MEN WHO HAVE THE TALENT IN SELLING AND THE AMBI-TION TO MAKE REAL MONEY IN AN ENTIRELY NEW FIELD.

OUR ORGANIZATION IS MADE UP OF TRAINED MEN, EACH DEPARTMENT CONDUCTED BY THE MAN MOST PAR-TICULARLY SUITED TO EXECUTE HIS PARTICULAR DUTIES. THE MEN JOINING THIS ORGANIZATION AT THIS TIME ARE LAYING THE FOUNDATION FOR A PERMANENT CONNECTION WITH UNLIMITED POSSIBILITIES. NATURALLY WE WANT AMBITIOUS MEN, AND THEY MUST BE MEN WHO ARE READY AND WILLING TO WORK OUR PLAN OUR WAY.

IF YOU CARE FOR YOUR FUTURE AN-CALL MONDAY, OCT. 24, AT 1:30 P. M 11TH FLOOR, 255 FOURTH AVENUE, COR. 20TH STREET,

AND ASK FOR MR. WOOLLEY, TO MEN EMPLOYED, WHO CANNOT CALL IN THE DAYTIME, CALL TUESDAY EVENING, OCTOBER 25, AT 6 P. M.

SALESMAN
to cover Southern territory for a
house making a high class line of
fabric and leather ladies' handbags;
would not object to a non-conflicting
side line. O 1359 Heraid, Hariem.

A Consolidated Stock Exchange house now formulating expansion is desirous of securing the services of young men, 24-30, who are real salesmen in their present lines; this is an exceptional opportunity for young men who have a large social acquaintance to learn the brokerage business at a most opportune time; salary and bonus plan. Apply Room 1600, Monday, 9 A. M., 50 Broad st., New York.

Leads furnished—we have a plan which produces more leads than you can conveni-Room 412, Gotham National Bank Bldg., Columbus Circle (50th st.).

BALERMEN-WE ARE OPEN FOR A FEW EXPERIENCED MEN'S NECK-WEAR SALESMEN; WE WILL GUAR-ANTEE BIG FAY TO MEN WHO CAN

ANTEE BIG TRADE BIG BILLS. NO OTHERS CONSIDERED: APPLICATIONS STRICTLY CONFIDENTIAL. BOX 540, RITESERVICE ADVERTISING, 621 BROADWAY.

Vigorous, forceful middle aged man who has made and must make at least \$3,500 a year, selling honest goods; ours is a modern well known encyclopædia in 24 volumes; the task is difficult, steady and pays well; a man who has learned to work systematically sech day can succeed; the territory is New York or Connecticut. Apply 10-12, A. W. Ross, Dodd, Mead & Co., 449 4th av. Vigorous, forceful middle aged man who has made and must make; ours is a modern well known encyclopedia in 24 volumes; the task is difficult, steady and pays well; a man who has learned to work systematically each day can succeed; the territory is New York or Connecticut. Apply 10-12, A. W. Ress, Dodd, Mead & Co., 449 4th av.

by a large manufacturer of temperature and pressure controllers, industrial ther-mometers, &c. Man with mechanical en-gineering and industrial plant sales ex-perience preferred. For consideration give detailed information on experience, also age and religion, in first letter. Ad-dress "Mechanical," 906 Fitzgerald Bidg.

dress "Mechanical," 905 Fitzgerald Bidg.

SALESMEN—A real opportunity is offered a few men of good personality and appearance to plea an electric appliance with an established demand and without competition in the better class of homes. Call 51 Beaver st., sixth floor.

SALESMAN wanted: opportunity for clean cut, bright young man to call on the cleak, suit, dress and waist trade with line of buttons: salary and commission. W 208 Herald, Herald sq.

SALESMAN—Experienced, to sell line of good skirts through New York State, Pennsylvania, New England States; good opportunity for right man. W 209 Herald, Herald sq.

SALESMAN—Experienced real estate, familiar with Bronx territory; salary and commission.

SHAW, ROCKWELL & SANFORD,

1 West 125th ts.

HELP WANTED-MALE.

SALESMIEN.

we tell you "you have brains" you will emilingly agree with us.

we tell you "you have abil-ity" of course you know it we tell you "you have judg-

ment, perseverance and the knowledge of how to make friends" you begin to think we are a wonderful reader of

YET 95 out of every 100 of us have

BUT if we ask you "how is busi-ness with you" you probably will insist that the wonderful job for which you are fitted is just a little ways ahead.

YES, that job has been a regular will-o-the-wisp for quite some

Perhaps you have been thinking along a certain groove so long that your CURIOSITY is dulled. DULLED CURIOSITY IS THE The world's greatest achievements have been accomplished through knowledge—born of CURIOSITY.

BE CURIOUS FOR YOU MAY ACCOMPLISH.

We are an organization of which we are justly proud, because men have come to us, full of CU-RIOSITY and DOUBT; they have listened to the same truths we want to tell you and these truths have inspired them to do bigger and better things than they have ever ac-complished before.

These men have benefitted as we have benefitted, and the public who have bought what we are selling have benefitted substantially. We have accomplished much, bu

able member of our organization If we have roused your curiosity to the point of seeking information, you are a step farther along the Our doors open both ways-IN-

WARDS—to opportunity and suc-cess—OUTWARDS—to those who do not wish to remain; and it is YOUR hand that opens the door. Come while that CURIOSITY is STRONG. You will learn what it means to be associated with a real live and big business enterprise.

LE ROY SARGENT & CO., INC., 11 East 40th St., New York City.

SALESMAN.

Brill & Scott, 516 Fifth avenue, General Agents for the Penn Mutual Life Insurance Company of Philadelphia, have an opening on their selling staff for a man of highest quality; prior insurance experience unnecessary, as we will give man selected a thorough training in successful methods of life insurance presentation and methods of life insurance presentation and methods. neurance presentation and selling.

Next training class starts NOV. 1. Mey ho qualify now can enter this class. This is an exceptional opportunity to get a thorough training in a splendid business and sake a permanent connection with a selling operation. n with a fast

make a permanent connection with a fas seiling organization, where opportunities fo success and carnings are great and when you can once and for all time enter a per manent business and make your future se cure; commission basis exclusively. Records of comparatively new men developed under our training will be shown you; Judge for yourself. yourself.
Call and see Mr. Wilson M. Taylor, Room 902 from Tuesday to Friday, between 16 and 12, and 2 and 4:30.

SALESMEN.

See Mr. Harry S. Wooden, Gen. Sales Mgr. Suite 1319 Flatiron Building.

WE HAVE AN OPENING FOR A FEW YOUNG, AMBITIOUS MEN, WHO DE-BIRE TO EARN A HANDSOME IN-COME AND MAKE A PERMANENT CONNECTION WITH A PITTSBURGH INDUSTRIAL ENTERPRISE: CONFI-DENCE IN YOURSELF MORE ESSEN-TIAL THAN SELLING EXPERIENCE; COMMISSION BASIS TEMPORARIL; ADDRESS C 1602 HERALD, B'KLYN.

SALESMEN.

An excellent opportunity for good salesmen to sell first public offering of treasury stock of leading company in its particular field of industry. Company increasing production. Call after 11 A. M., or

HELP WANTED-MALE.

SALESMEN.

There are four ways of raising a permanent National Selling Organization for any company, marketing nationally advertised specialities:

To buy specialty men from com-petitors, at increased salaries, with the result that they may not be seld on your company's products or policy. ONE-

Train men, not experienced, in specialty selling at a cost of from \$\$3,000 to \$71,500 per man. Result—Three out of four men rained, the up valuable territory for period ranging from six months to two years, without profit to the corporation. TWO-

E-Sell territories, expecting the man to whom the territory is sold will work it conscientiously because his own capital is invested in his territory. This has proved disastrous to many companies, due to the fact that they are inexperienced in the line and expect too much from the advertising—they sit back, expecting an income to float in.

FOUR— OUR method—We set aside some of our stock to sell on a straight commission basis, knowing that the man must study, know and believe in our products, our policies and mainly their own ability to succeed.

Bellef in themselves is what we desire most. We teach how to sell "specialties," what our products are and how they are

We believe we can prove to you, providing you have the belief in yourself, that through a connection with this Organization you can earn upwards of \$10,000 a wear nermanently in a mer-

DAY OR NIGHT WORK.

EXPERIENCE NOT ESSENTIAL IF I WERE TO TELL YOU OF THE BIGGEST BUSINESS EVER STARTED IN THE HISTORY OF CIVILIZATION, AND THAT YOUR OPPORTUNITY WAS UN-LIMITED AND THAT WE HAD ROOM FOR HUNDREDS OF AMBITIOUS MEN. WOULD YOU TAKE THE TROUBLE TO CALL UP

GRAMERCY 3290 AND ASK FOR MR. WOOLLEY?

SALESMEN: A 7½ million dollar corporation desires men who have successfully sold securities, who have enough confidence in themselves. It will be to your advantage to call on us. This is not a stock proposition, but one that appeals to business men. Attractive dividend payer. Men of intelligence who join us now have an opportunity to grow to positions of importance. Call between 10 and 12, 240 West 34th st., fourth floor.

SALESMAN.

One of the largest financial organiza-tions in the United States has an opening for the best saleman that can be found; prefer man who has made good in some nercantile line; age 25 to 55; demonstrated sales ability imperative. Interview 10 to 2 Monday, Room 1818, 25 W. 434 St.

SALESMEN

LIVE LEADS. LISTED STOCK. UNIQUE SELLING PLAN. EXECUTIVE POSITIONS FOR MEN WHO MAKE GOOD.

A genuine opportunity for a permanent position at a good salary with a large firm making a nationally advertised prodwe can only use high-grade salesmen having experience in missionary work with the grocery trade in the Metropolitan District. No order takers need apply. Specify experience in first letter; give age and salary expected.

W 206 Herald, Herald Square.

SALESMAN—Inside man for New York salesrom; preferably experienced with shirt or kindred merchandiss; references required. State age, salery expected, former occupa-

W. M. Steppacher & Bro., Inc., 148 N. 13th Street, Philadelphia, Pa. SALESMAN.

Large veiling and netting house is open for experienced salesman for New York State: liberal salary for man with strong following in this Mne. Box 520 Riteservice Advertising, 121 Broadway.

Lubricating oil, Monarch motor oils and greases; must now have trade, garages and factories; want highest priced men available. Now York and vicinity, also out of town branch managers; permanent salaried position to right man, or commission and bonus; earnings limited only by ability. Phone Mr. Adler, Bowling Green 8393, for appointment, or write only Suite 1010, 11 Broadway.

SALESMAN to represent N. Y. manufacturer of food products for Middle West territory, to sell to bakers; salary \$1,500, plus commission and expenses; good salesman and hard worker can earn \$4,000 to \$5,000 annually; experienced man preferred; applicant, if accepted, must spend week at factory to learn business at own expenses; tate age, experience and qualifications. O 1658 Herald, Brooklyn.

SALESMEN — EXPERIENCED CAR AND STATION ADVERTISING SOLICITOR FOR TWO BIG SYSTEMS; EXECUTIVE OFFICES NEW YORK; SUBSTANTIAL SALARY, WRITE IN CONFIDENCE, EXPERIENCE, REFERENCES AND VOLUME OF BUSINESS DONE. L. 772 HERALD, 250 BWAY.

BALARY.

PERIENCE, REFERENCES AND PERIENCE, REFERENCES AND PERIENCE, REFERENCES AND PERIENCE, PERIENCES AND PERIENCE, PERIENCE AND PERI

HELP WANTED-MALE.

SALESMEN.

Prominent coat house has opening for three or four bright, energetto and ambitious young men, preferably those having had experience in coat business or garment industry; for assigned territories in South, middle West and New England. Apply by mail only, stating age, experience, references and other particulars; exceptional opportunity for men with intelligence and ability to sell. Wm. Fisch-

SALESMEN AT ONCE. I want 2 Christian men to work with me in New York and suburbs; must be over 25; good pay or commission; op-portunity to right men. Apply room 605, 17 West 424, between 11 and 1.

SECURITY SALESMEN.

If you have ten clients on whom you can cail and present our proposition, we can offer you an unusual opportunity; we have a sound and attractive manufacturing business and in order to promptly secure additional working capital we are prepared to make liberal arrangements with a producer. Address Y 703 Herald, lith st.

SECURITY SALESMEN to sell stock paying 12 per cent.; com-pany has an established rating and divi-dend record; not a promotion; commis-sion basis only. Call on Mr. Willard, 22d floor, Times Building. Phone Bry-ant 8500

SECRETARY-TYPIST, capable of writing German letters; knowledge of accountar mocessary; state age, experience and sale expected; Brooklyn manufacturer. E is therald, Fulton st.

SECURITY SALESMEN to sell an issue which instantly appeals to every business man and which proven tests show sells to 38 per cent. of persons seen on the first call. Straight commission basis. No salesman has falled to produce before end of fourth day. Men must be intelligent and be able to present character references.

This advertisement is inserted by us in the interest of our clent and no fee will be charged applicants. Apply Monday morning, or 2-4:30 P. M., Room 433, 42 Breadway.

SECURITY SALESMEN.

We need high grade men to sell on liberal commission the common stock of parent company, which will establish new dividend records, one subsidiary in pro-duction full capacity: 7 more subsidiaries forming: this whole project will bear strict investigation. THE UNITED STATES LEATHER CORP.

SECURITY SALESMEN ON HIGH (LASS PROPOSITION: MUST HAVE RECORD AS PRODUCERS. 0 1192 HERALD, FULTON ST.

Well known brokerage contern dealing only in listed securifies can use a progressive salesman to secure accounts; salary ancommission to the right man. Call fifth floor, 549 Fifth av., New York city.

SELL ON SIGHT.

Salesmen—If you are calling on DRUG and HARDWARE trade you can IN-CREASE YOUR INCOME selling our lines commission basis. All territories open. Write or call, Industrial Export, 245 W. 55th st., New York.

SHIPPING CLERK.—We are a small but growing concern located in Brooklyn, near the Brooklyn Bridge, and are desirous of securing the services of a bright young man to act as shipping and receiving clerk; one who writes a good hand and is not afraid of working himself and can also direct errand boy and one asistant packer; sealary must be reasonable, but chances for advancement are offered the right party. O 1676 Herald, Brooklyn.

SOLICITORS. - Wanted, experienced home bank solicitors for nearby territory; sefer-ences necessary. Address N 1696 Herald SOLICITERS with first class salesmanship

ability to solicit cars for garage; expenses and commission to right parties. Apply be tween 9:30 and 10 A. M. Garage, \$55 W. 16th st. SOMETHING interesting to offer salesme and solicitors calling on high class house in Greater New York, Jersey City, Newark genteel side line; no samples. P 33 Herald Herald sq.

SPECIAL REPRESENTATIVE

Is wanted permanently for metro-politan territory with a large con-cern placing contracts.

AN UNLIMITED FUTURE-FI-NANCIAL BACKING. NO EXPENSES. FOR A SALESMAN WITH SUC-CESSFUL RECORD ONLY.

J. H. HUNTINGTON, 118 West 44th St. Room 606. Before 1 o'clock.

SPECIALTY MEN' Have you a BUMP of CURIOSTY! ?

A corporation of the highest type desire to engage a few men to strengthen their security sales force. We are looking for men of integrity, force and personality who are workers and capable of producing results and willing to stand on their merits. Therefore no advances will be made. If you possees these qualities permanent positions with management of branches will be open. Address, with references, W 202 Herald, Herald sq.

HELP WANTED-MALE.

GENERAL MANAGER OF A BUS NESS LOCATED IN NEW YOR CITY REQUIRES THE SERVICE OF A FIRST CLASS STENOGRAPH ER, PREFERABLY ONE WITT TECHNICAL KNOWLEDGE AM EXPERIENCE WITH AUTOMOTIVI INDUSTRY: APPLICANTS MUST HAVE KNOWLEDGE OF MODERN OFFICE METHODS, TACT, IMAGI NATION, ENERGY INDUSTRY: APPLICANTS MUST HAVE KNOWLEDGE OF MODERN OFFICE METHODS. TACT. IMAGINATION, ENERGY, INSTITUTE AND ABILITY TO DEAL WITH CORRESPONDENCE LARGELY UNAIDED; 100% LOVALTY AND THOROUGHNESS ESSENTIAL. CONSIDERATION WILL BE GIVEN TO MALE OF FEMALE APPLICANTS; POSITION HAS UNLIMITED POSSIBILITIES OF ADVANCEMENT; STATE EXPERIENCE, AGE AND SALARY DEFIRED.

ADDRESS PERMANENT, BOX 2, STATION U.

NEW YORK POST OFFICE.

STENOGRAPHER; 25 years; bright; permanent position; \$25 to start; Jewish and living up town preferred. Nathan Simon, 704 5th av.

THE NEW YORK, NEW HAVEN AND HARTFORD RAILROAD COMPANY. (Office of the Superintendent, Harlem Harlem River, N. Y., October 22, 1921

> LOCOMOTIVE ENGINEERS. FIREMEN. CONDUCTORS, TRAINMEN AND YARDMEN.

Application may be made for positions of Engineers and Firemen to operate steam and electric locomotives and multiple-unit trains, Conductors, Trainmen and Yardmen to take places made vacant by such men as may leave the service.

Give previous experience, if any, names of not less than two references, or in-close letters of recommendation. Physical examination at expense of Company is required. Address or apply F. M. CLARK, Superintendent,

HARLEM RIVER-182D STREET AND

AGE 30-40.

METROPOLITAN DISTRICT;
NEW JERSEY, AND RALTIMORE,
MD.: REFEAT BUSINESS ABSOLUTE NECESSITY: CONCERN IS
WHOLESALE ONE DOING BIG
BUSINESS IN HIGHEST GRADE
PRODUCT FOR 25 YEARS; EXCELLENT OPPORTUNITY FOR
REAL SALESMEN WITH PROVEN
ABILITY, INDIVIDUAL RESOURCEFULNESS, CONCENTRATION AND CAPACITY FOR
STICKING TO STIFF, HARD
SELLING BUT PRODUCTIVE
PROPOSITION: MUST SHOW
CLEAN SELLING RECORD PRIOR
TO 1017 AND BE CAPABLE OF
EARNING \$3,000-88,000 AND UP
ON STRICT COMMISSION BASIS;
PERMANENT. STATE RELIGION
AND GIVE COMPLETE DETAILED EXPERIENCE, WHERE
EMPLOYED, &C., AND ANSWER
CONFIDENTIAL. P. O. BOX 3,
STATION X, NEW YORK CITY.

TRAVELLING passenger agent, Contine birth preferred, for transatiantic ste ship line. State qualifications, experie languages spoken and salary expected, ply K. S., P. O. Box S22, City Hall tion, N. Y.

TYPIST—Exceptional opportunity for young man, morally clean, intelligent, proficient in typewriting, who wishes to identify himself with sales management and grow up into a worth while position with big company whose sales cover United States and Canada. State age, salary, religion, nationality, schooling and experience, P. O. box 3, Station X, N. Y. city.

MAKE YOUR TIME

This leaves your other recreation and your days for earning money at your present work.

BUT invest part of your time and GET BOMEWHERS—MAKE MONEY.

The instructors are REGULAR FELLOWS—practical men—who have actually worked at what they teach.

The students are REGULAR FELLOWS—just like yourself—who have decided to give up a little of the fun now so they can have MORE money and MORE fun later on.

Last year we taught 3,346 men who had made up their minds to be somebody.

And we have an Employment Department that helps worthy students to places that pay more money.

Look over the courses listed below and

more money.

Look over the courses listed below and write Educational Dept., East Side Y. M. D. A., 154 East Side St. for full information—do it right now. And after you receive the information, come in and talk over the course that interests you—it coats only a few minutes of your time and is worth money to you.

Invest your time by going to the East Side Y. M. C. A., 154 Last Sidn at. (near Lexington av.). Ask for Mr. Wacker or Mr. Nilson. Tell him you saw this advertisement, or cut it out and take it with you. Tell him the course in which you are interested. He will give you complete information how much it will cost-how long it will gake-what it will mean in increased opportunities, etc., etc. Time is money—do it to-day or to-night.

BUILDING CONSTRUCTION-Experienced men are badly needed in responsible positions, such as foreman, superintendent, estimator, draftman, etc. Special short courses in estimating, drafting, mathematics, etc., are conducted by men actively engaged in this work. Graduates in steady demand for good jobs.

MACHINE DESIGN—Our course is the shortest and most efficient in New York. Every graduate has been placed.

SHOW CARD WRITING—One of the few trades where men are in constant demand in the course in installation, covering all phases of the electrical business from elementary bell wiring through all phases of the electrical business from elementary bell wiring through all phases of the electrical business from elementary bell wiring through wiring, electric lighting and powerk are given in our well all phases of the electrical supplement, such as motors, generators, meters, etc.

PLUMBER'S TRAINING COURSE—Taught by a master plumber, Practical shop course in plumbing and lead wiping starts October 31.

in plumbing and lead wiping starts October Si.

RADIO TELEGRAPHY—Radio operators earn goed pay. Positions open on land, air and ses. On board ship they are treated as officers and enjoy advantages of foreign travel with living expenses paid. Best radio school in the East. Expert instructors.

COMMERCIAL TELEGRAPHY—A profession, which you can master in a short time. Every graduate secures immediate employment in well paid, secure jobs, with largest companies, such as Western Union, Postal and railroads.

CONCRETE DESIGN—STRUCTURAL ENGINEERING—Short complete courses for beginners in the practical principles of design. Taught by professional men. Classes now forming.

HELP WANTED-MALE.

YOUNG MAN. Christian; to assist buyer of men's and boys' furnishings and women's ready to wear lines in syndicate store company; one who has some buying experience or who has worked in wholesale house preferred; must have at least a high school education; excellent opportunity for a high grade man; state age, education and experience, also salary in last position. Y 699 Herald, 16th st.

YOUNG MEN Have you a BUMP of CURIOSITY?

LE ROY SARGENT CO. WANTED BY LARGE DOWNTOWN TRUS COMPANY, WITH SEVERAL YEARS EX PERIENCE IN FOREIGN DEPT. WORK STATE AGE, EXPERIENCE AND SALAR' EXPECTED. E 822 HERALD, FULTOR

YOUNG MEN-ATTENTION!

Are you alive to a big future and to work hard to merit 'ust reward? Liberal com-mission proposition only. Man, stand on-your own mettle if you are that kind, drop a card and make appointment. Dubin, 15 Park Row, room 1714. YOUNG MEN, 2, with pleasing personality, willing to make the most of opportunity to became salesmen; married preferred; experience unnecessary. We train you; \$24 and commission to start. Apply Room 314, 26 Court at

26 Court st.
YOUNG man, 25 years, clerk in first class club as cigar man, must have experience and reference. M 2181 Herald, Herald sq.
YOUNG man learn new business, experience unnecessary; we teach you to make \$50 weekly. B 190 Herald, Herald sq.

BRICKLAYERS, carpenters and builders wanted; send for free book, "How to Read Blue Prints"; no charge. Write to-day, Charles W. Morey, supt., 1521, Chicago rech. Building, Chicago, Ill. AUTO instructions, \$20; unlimited lessons, guaranteed on Lexingtons and Overlands until license secured, 124 West 63th st.
BE A DETECTIVE, Great demand, Travel, experience unnecessary, Write American Detective System, 1965 Broadway, N. Y.

EMPLOYMENT AGENCIES.

Help Wanted Male-Commercial. CLERKS, office assistants, experienced, in experienced; positions waiting. Scientific Agency, 26 W, 43d.

Help Wanted Male—Domestic.

UP TO DATE EMPLOYMENT AGENCY
AT YOUR SERVICE.
178 E. 71ST ST., COR. 5D AV.
RHINELANDER 0:94.
I furnish specially selected
couples in any capacity.

COUPLES, cook and butter; splendid positions open. Wettlers Agency, 20 West 43d at. COUPLE—Butter-cook, city, apartment versal Agency, 825 Madison av. TELEPHONE DIRECTORY Of Home and Business Needs.

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